

Johnson-Davis Inc.

• Construct with Confidence •

Pipeline Connection



Winter 2011/Spring 2012

Celebrating
35 Years

A Good Company, In Good Company

As we enter our 35th year, I think back and wonder how we made it this far. Then as I think of our employees, customers, subcontractors, and suppliers, the answer is easy.

We are a success because we have a good team that works hard every day, day by day, year by year. We may think our journey has been a struggle, but if you then look at the big picture we have been very fortunate.

Starting from the garage of Mr. Johnson's Boynton Beach house, we have all come a long way. In 1977 I would have never thought

our company would have gained the success that we all have worked hard to achieve.

Yes, a lot has happened since 1977 starting with one crew with Bob Spink at the helm. We grew to a high of 17 mainline crews in 2007. Our geographic work area has expanded from Palm Beach County to serving an area from Miami-Dade to the west side of Lake Okeechobee, north to Orlando, and east to Titusville. 11 counties and 9 area codes!

But I caution everyone that bigger doesn't always mean better. Trying to be

competitive in the geographically expansive market is the latest challenge facing the management team at J-D.

With 2011 just about in the books, we have a lot to be thankful for. We have a sufficient backlog entering the new year, opportunities for bidding, good customers, and loyal suppliers and subcontractors.

Johnson-Davis Inc. is a good company- in fact a great company- that I have been fortunate to have worked for since 1977.

Sincerely,
Scott Johnson

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I-95/PGA Boulevard: (Left) Preparing to hoist 18 inch PVC bridge drain piping onto lifting/cradling mechanism created and constructed by the J-D Maintenance Department. This attachment was retrofitted to a wheel loader and used to raise pipe into position beneath the overpass. **(Right)** Bridge drain installation at I-95 overpass over Military Trail in Palm Beach Gardens for Community Asphalt Corp.



JOHNSON-DAVIS INC.: THEN AND NOW

In 1977 Herb Johnson envisioned the need in Florida for a reputable specialty contractor, so he created Johnson-Davis Inc. with his sons Scott and Chris. They worked only in Palm Beach County, were based in Herb's garage, and had only three leased pieces of heavy equipment to their name.

Thirty-five years later, the Johnson-Davis name is now synonymous with quality work as well as tremendous experience, resources, and

knowledge. The company has since been transitioned to Scott and Chris.

The corporate headquarters, in Lantana, now covers four acres of land. Johnson-Davis has more than 12 crews and owns enough equipment to support 15 crews. Due to

customer demand, the company now regularly works from Miami-Dade to Orange counties.

Even with this growth, the Johnsons strive to maintain the family-oriented culture with a focus on quality workmanship, customer satisfaction, and safety.



Johnson-Davis Scrapbook

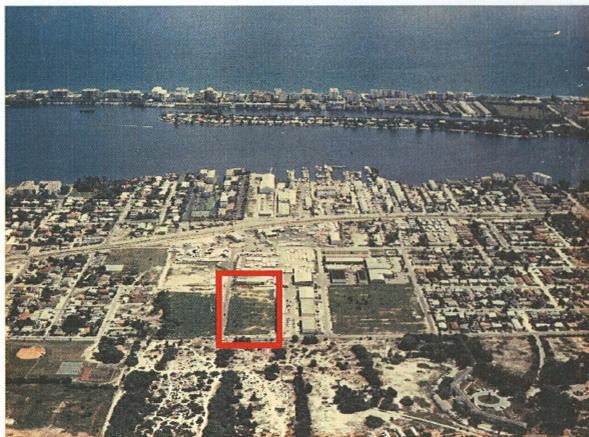


1987: Dorothy and Herb Johnson pose at the J-D office. In the late 1970s, Dorothy encouraged Herb on the J-D venture and also ran the office when the doors first opened.



Installation of storm drain for the City of Port St. Lucie in 1992.

Aerial photograph of the administrative building in 1987, prior to construction of the shop. The red box marks current J-D property. Hillbrath Drive is on the left side of the box. The empty, grassy area is now our west lot.



1999: Site development at Andros Isles in West Palm Beach. Long-time employee Antonio Samuel is the pipelayer.



JOHNSON-DAVIS SCRAPBOOK



J-D was based on Whitney Avenue in Lantana from 1981 through 1986.

(Below): Chris Johnson (seated), Scott Johnson (standing at front left), and Bob Spink (standing at rear right) tackle J-D's everyday challenges.



Recently retired Loader Operator Lewis Flagler and Herb Johnson pose with a new loader in 1986.

In 1990, Scott, Herb, and Chris Johnson celebrate J-D's first ever ranking on ENR's list of top 500 specialty contractors.



Chris Johnson started on equipment early, here operating a dragline in the early 1970s.



1986: Chris Johnson, Gene Gardner, and Herb Johnson in front of our largest machine at the time. This was prior to construction of the J-D administrative parking lot, shop, and neighboring SWS complex. Hillbrath Drive is in the background.

Herb Johnson in 1986 enjoying time on J-D's new R952 Liebherr excavator.



1995: Taking delivery of a new 100,000 lb class hydraulic excavator. The Liebherr 954 required an updated lowboy and trailer for local movement.



Johnson-Davis Scrapbook



In 1995 these employees were recognized for already working 15 or more years of service. That is 16 years ago! From left to right are Lewis Flagler, Herb Johnson, JJ Williamson, Scott Johnson, Tony Cahl, Bob Spink, and Chris Johnson.



1991: Virginia Avenue/SR 70 was our first project in the Ft. Pierce area, constructed for Ft. Pierce Contracting and the FDOT. AT&T ducts, forcemain, watermain, and gasmain were supported to remove existing pipe and replace with a new 84 inch concrete pipe. Current Mainline Foreman Jeff Brady was pipelayer on the crew.



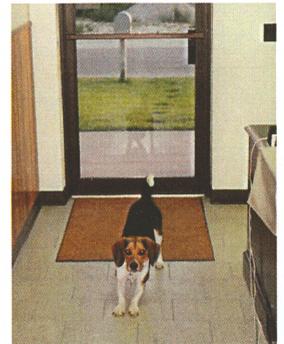
One of the first loads on new tractor 45-117 shortly after its purchase in 1999.



Curt Purcells Sr and crew installing sanitary sewer lateral in 1991.



1992: One of our first City of Port St. Lucie annual culvert replacement contracts. Bobby Hall and Cleveland Evans install large diameter elliptical pipe across Airoso Boulevard.



"Major" regularly reported to work in 1988.

Several office and shop employees pose with Bucyrus-Eric Rubbertire Backhoe in 1990.



In December 1995, these employees celebrated 5 or more years of service with J-D. How many do you recognize? Are you in this photo?

Johnson-Davis Maintenance Shop Construction

1993: This is looking west, from the administrative parking lot, towards the palm trees on 8th St.



Construction begins with the pouring of the concrete slab.



Building frame being erected.



2011: Johnson-Davis shop today.

FLASHBACK TO 1977...

So much has happened in thirty-five years. Let's take a quick look back to 1977...

- Jimmy Carter became President of the United States
- President Carter pardoned most Vietnam War draft evaders
- Elvis Presley died
- Apple Computer Inc. was incorporated
- Popular TV shows included *CHiPS*, *Charlie's Angels*, and *The Love Boat*
- Ratings records were set with the airing of the television



miniseries *Roots*, based on Alex Haley's work *Roots: The Saga of an American Family*

- Top songs of the year included Debby Boone's *You Light Up My Life* and Rod Stewart's *Tonight's the Night*
- Stephen King's *The Shining* was published
- *Star Wars* opened at movie theaters; other popular movies included *Saturday Night Fever*, *Smokey and the Bandit*,



Close Encounters of the Third Kind, and *Annie Hall*

- The first MRI Scanner was tested on a full body scan
- The average cost of a new house was \$50,000
- The average income was \$14,000 per year
- A gallon of milk cost \$1.68
- A gallon of gas cost 64 cents
- And Herb Johnson founded Johnson-Davis Inc. Here's to the next thirty-five years of history in the making!



PROJECT SPOTLIGHT: I-595 Segments C & E

By: Lynne Holden
Project Manager

Construction Segment C I-595, from Nob Hill Road to Davie Road

Segment C is about three and a half miles long and extends from Nob Hill Road to Davie Road. Bergeron Land Development began construction in Segment C in February 2010. Roadway construction began in the vicinity of Pine Island Road.



Odilon Hernandez and crew setting a 17'x12' weir control structure.

the on-ramp from SR 84 to I-595 just west of Pine Island Road and the off-ramp from I-595 to SR 84 to access Nob Hill Road. The ramp closures were necessary to create a work zone to construct one of the two westbound ramps scheduled for completion in Fall 2011. The other ramp is being constructed east of University Drive. These ramps will greatly improve ingress and egress for westbound I-595 and SR 84 between Davie Road and Nob Hill Road.

Johnson-Davis has been on this Segment since April 2010 with as many as six crews along with our subcontractors. These crews have successfully met challenges of water, traffic, and multiple subs working on top of each other within the same work zone in order to meet milestones for the General Contractor, Dragados USA. At present J-D is approximately 50% complete, with the

majority of the work left being in Zone 6.



Due to its size, Odilon Hernandez and crew had to field assemble this weir control structure that was precast by Concrete Products of the Palm Beaches.

Some of the most challenging segments of work have been the fabrication and installation of 18 special weir structures. One of these

structures was so large that the base had to be shipped in two sections and required a field pour closure for the box. Even with changes happening daily, scope of work, and personnel changes within our "team" of contractors, etc.,



Fausto Rodriguez and crew laying 30 inch drainage between westbound SR 84 and westbound I-595.

there have been few setbacks. Communication has been the key in making this a successful project and has proven itself in the partnership with Bergeron and DUSA.



Chesca Ceance and crew installing large structure while working around multiple existing utilities.

PROJECT SPOTLIGHT: I-595 (continued)

Construction Segment E Florida's Turnpike, from Griffin Road to Peters Road

Segment E is approximately two and half miles long and extends from Griffin Road to Peters Road on the Florida Turnpike. In March

2011, Ranger Construction Industries began working the final segment of the project, Segment E, with the construction of ground mounted sound barriers on both sides of Florida's Turnpike north of I-595, and the widening of the northbound Turnpike bridge over I-595. More recently roadway construction for the widening of Florida's

Turnpike has begun, including excavation and embankment, drainage, and retaining wall installation.

With approximately 400 drainage structures to be installed, a small segment compared to approximately 700 structures in Segment C, there are multiple sized box culverts

from 4' x 4' through 12' x 6'. James Williamson and crew were the first to move on site in June 2011. They begin drainage installation in order to meet the first milestone in Zone 8B for the T16 area, which in-

cluded a portion of 5' x 5' box culverts. Norman Weaver and crew were quick to follow, in August, to continue drainage installation while preparing for the 12' x 6' box culvert installation.

It has been such a difference from the Segment C portion of the project, with no commercial real estate alongside the job, better ground conditions, and only

one interchange to deal with. It doesn't seem as though we are on the same project.

Welcome Meredith Johnson! Meredith has proven to be an asset to our team and assist in the daily grinds. She has learned the many changes and is now a master at the "DUSA Dash-port Program".

The remarkable efforts of all the field crews, Kerry Jackson (Superintendent), Chris Johnson (595 Team Manager), and the people behind the scenes (including shop, mechanics, and office personnel) has helped to make this project run as smoothly

as possible along with the ups and downs encountered. It is greatly appreciated!!



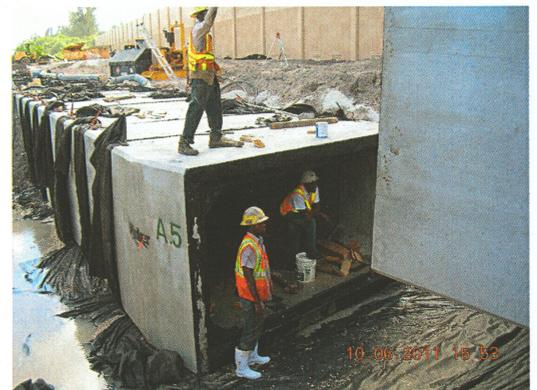
Jeff Brady and crew installing 72 inch endwall along the New River Canal.



Jeff Brady and crew completing 72 inch wall installation.



12'x6' box culvert installation in Segment E.



James Williamson and crew setting the next segment to the 12'x6' box culvert in Segment E.

Construction Career Days

In October, Johnson-Davis participated in South Florida Construction Career Days. At this event, approximately 2,400 high school students were introduced to possible careers in construction and transportation.

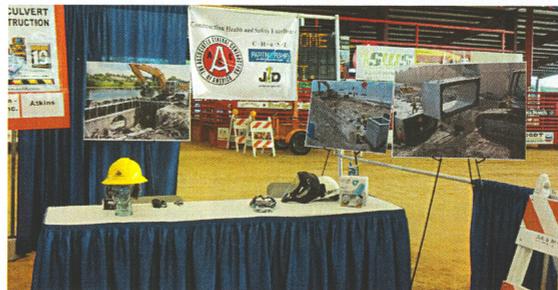
The students participated in hands-on learning labs that taught them about underground utility construction, bridge building, design mixes, and GPS surveying among other things. They also operated some heavy equipment and learned about safety and interviewing techniques.

The event is sponsored by the FDOT, Florida Transportation Builders' Association, and DOT Federal Highway Administration.

Groups including construction companies, trade organizations, engineering firms, and other such

groups collaborated on this event.

Vince Healey with Honeywell Safety



Products and David Adato and James Ennis with Atkins North America partnered with Johnson-Davis for the two-day event.

Thanks to them and their compa-

nies for their help and equipment.

The event was a great success in introducing students to future career possibilities. Thanks to

the sponsors of this event for putting it together!

JOHNSON-DAVIS RECOGNIZED

Each year, respected magazine Engineering News-Record ranks top US contractors.

Johnson-Davis Inc. is pleased to again rank on ENR's annual lists.



Johnson-Davis is ranked #497 of the top 600 US specialty contractors. Further, we also are ranked #25 of the top Florida specialty contractors.

This is great for Johnson-Davis. Congrats to all of us!

Safety Musings

By: Kennie Hatfield
Safety Director

Time passes, but safety remains as important today as it was many years ago. Housekeeping and job appearance remain a core principle.

This is a reprint from the February 2000 newsletter. Nostalgic anyone?

WHO APPOINTED YOU SAFETY INSPECTOR?

The answer is you don't have to be appointed— it's part of your job!

Workplace safety depends on each worker taking responsibility for finding and reporting hazards. Here are some things to check

around your work area:

- Is the area free of material which could cause someone to trip? Walkways and work areas should be free of stored materials, scrap, and other debris.
- Is the work area cleaned up regularly? Debris should be removed continually, or at least as each task ends.
- Is everyone using proper personal protective equipment?
- Are tools and equipment properly maintained? Malfunctioning equipment and worn or damaged tools can cause serious accidents.

SOME CURRENT AND UPCOMING PROJECTS

<u>Job #</u>	<u>Project</u>	<u>Prime Contractor</u>	<u>Owner</u>	<u>Status</u>
10824	Forcemain Replacement PS A-39 to PS A-7	Burkhardt Const Inc./ Johnson-Davis Inc.	Town of Palm Beach	Start April 2012
40828	SR 5 PGA Blvd to Indiantown Rd	Community Asphalt Corp.	FDOT	Started Oct 2011
60813	Village Green Center	Ranger Const Ind Inc.	W&WV LLC	Complete Feb 2012
70843	Watergate Mobile Home Park Phase I	Johnson-Davis Inc.	Palm Beach County Water Utilities	Start Feb 2012
10849	Tamarac Parallel Culvert Improvements	Johnson-Davis Inc.	City of Tamarac	Start Feb 2012

Safety Scoop

Thanks to your efforts, the Florida Transportation Builders' Association has awarded Johnson-Davis Inc. a safety award for the third consecutive year.



injuries. J-D averaged 150 employees and worked almost 325,000 manhours. We had one lost time injury and only four recordable injuries during the 2010 construction year.

We were recognized for superior achievement for our safety record, meeting criteria based on lost-time

Thanks to everyone for all of your hard work! Keep it up!



Congratulations to the following employees who successfully received certifications as Qualified Stormwater Inspectors under FDEP regulations:

- Kennie Hatfield
- Edric Martin
- Brendan Twomey



Way to go!

2012 HOLIDAY AND VACATION SCHEDULE

New Year's Holiday	Monday, January 2, 2012
Martin Luther King Day	Monday, January 16, 2012
Memorial Day	Monday, May 28, 2012
Independence Day	Wednesday, July 4, 2012
Labor Day	Monday, September 3, 2012
Thanksgiving Holiday	Thursday, November 22, 2012 Friday, November 23, 2012
Christmas Holiday	Tuesday, December 25, 2012

CREW VACATIONS

Saturday, December 22, 2012 through Tuesday, January 1, 2013
Plus
One week selected by crew



Wellness Information & Discounts

Blue Cross Blue Shield offers great information plus discounts for products and services that support healthy lifestyles through its Blue365 program.

This is offered at no additional cost to all employees covered with BCBS through Johnson-Davis.

Discounts are available for:

- Gym memberships
- Fitness gear
- Hearing hardware

- Weight loss programs
- And more!

Information is available for:

- Nutrition
- Child health & safety topics
- Travel tips
- Outdoor safety tips
- And more!

Get details at www.bcbsfl.com and click on the "health and wellness" tab. You may also call BCBS at (877) 352-2583.

INSURANCE QUESTIONS?

Do you have questions about your insurance plans? Your spouse or you can contact our benefits insurance agency Jordan Dynamics for assistance 24 hours a day, 7 days a week at (561) 694-2505 or (800) 832-1018. Representatives speak both English and Spanish and can answer questions about coverage, billing, and more.



Flu Shots 

Employees and dependents on our medical plan were offered free flu shots. Employees who got flu shots were given \$10 Wal-Mart gift cards from Johnson-Davis. All employees who got flu shots were then entered into a raffle for an extra vacation day with pay.

Jacky Henrisme, Pipelayer, won our raffle. Congratulations, Jacky, and enjoy the time off!



PREVENTIVE CARE

Many adults do not get the preventive care they should. But it is so important because this care can greatly extend lives, sometimes save lives through early detection, and reduce your total costs.

Sometimes based on your history and current status, doctors recommend simple things such as taking one aspirin a day. The right meas-

ures for you can help prevent future issues.

Sometimes doctors identify serious issues. The earlier certain things are caught, the better the chances are to fix them.

Employees and dependents can receive quite a few preventive services for FREE by just showing

their Blue Cross Blue Shield card.

Talk to your doctor to find out what preventive care your doctor recommends for you based on your age, family and personal history, etc. Or, contact Human Resources to get a list of FREE preventive care offered to all employees on our Blue Cross plan. Schedule your preventive care appointment now!

PROJECT SNAPSHOTS

Main Office

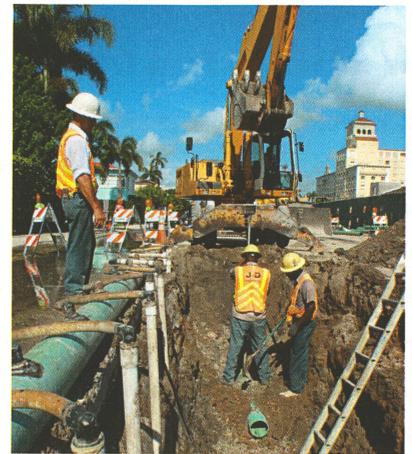
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863 South Kings Highway
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I-95 Design Build for Hubbard Construction Company: Installation and backfill of 24 inch PVC drainage piping on the 14 mile interstate widening.



Sunset Avenue: Gravity sewer replacement for the Town of Palm Beach.



Culvert 14: (Left) Pipe culvert demolition for the US Army Corps of Engineers, working in partnership with prime contractor Optimum Services. (Center): Headwall demolition in preparation to dewater to required elevation. (Right): Excavation and dewatering prior to levee reconstruction.

Pompano Airpark: 36 inch RCP being installed beneath existing runway for Marks Brothers Inc. and the City of Pompano Beach.



South County Service Replacement: 3" PVC casing pipe being pulled back through trenchless hole for the Palm Beach County Utilities Department.

THANKS!! Big thanks go to everyone who assisted with this issue, especially Joe Bagford, Phil Cartales, Clark Cryer, Leonard Dennis, Larisa Ditu Pelkey, Sergio Filipone Jr, Gene Gardner, Kennie Hatfield, Lynne Holden, Bob Hopler, Doug Ipolito, Kerry Jackson, Meredith Johnson, and David O'Connell.