

PIPELINE CONNECTION



SUMMER/
FALL 2017

CONSTRUCT
WITH
CONFIDENCE

Bottoms Up!

Inside this issue:

Company Picnic and Awards	2-3
Seniority Recognition	4-7
Administrative Office Re-modeling	8
J-D Scholarship Recipients	8
Project Spotlight: Palm Beach County Pipeline Continuing Construction Contract	9
Employee Spotlight	10
Some Current and Upcoming Projects	11
Retirement Celebrations	11

I am proud to announce that in the past twelve months we have internally trained and promoted five employees into foremen or superintendent roles.

That is only a fraction of the story. The whole story is that this vertical movement of personnel was possible because we have trained skilled laborers, tailmen, loader operators, backhoe operators, and pipelayers to advance through the ranks to fill the voids. I am proud to say that we are working hard and training from the "bottom up" to fill our va-

cancies.

The recipe for this successful formula is simple! Hire slowly, recognize bright stars, spend the time training chosen individuals, systematically advance them, review their compensation, and "backfill" all positions.

My thanks goes to numerous foremen, superintendents, and HR for recognizing rising talent and spending time to transfer personnel to facilitate proper training. Great thanks also to the individuals who share their knowledge with their coworkers.

Training from the "bottom up" seems at times to be an insurmountable task, but I will tell you it works! Growing your own "crop" of workers provides opportunities for our workforce, minimizes stress on the local employment market, and allows continuity of company procedures and core values.

I hope my message finds everyone in good health and prosperity. Have a safe and enjoyable summer.

Scott Johnson
President



Orange Avenue at Canal 411: (left) Jeff Brady and crew install a series of angled 6'x14' box culverts for St. Lucie County Engineering Department. (right) Operator Pete Parkinson drives sheets in preparation of installation of additional box culvert.

Johnson-Davis Family BBQ

On February 25, 2017, Johnson-Davis employees and their families gathered for a day of food, fun, celebration, and friendship.

We recognized those who marked Service



Foreman David Reid receives an award from Scott Johnson, while Chris Johnson looks on.

Award milestones with our company as well as the winners of this year's Equipment Care and

Safety Awards. Employees won gift cards in a raffle, and we

enjoyed a BBQ.

Big thanks to those who helped with the event, especially Clark Cryer,

Gene Gardner, Yamileth Hoffman, Bob Hopler, Michael Llewellyn, and Andy Thomson.



Scott Johnson and Superintendent Edric Martin

EQUIPMENT CARE AWARDS

Two operators were recognized for providing excellent care to and taking great pride in their equipment.

Our winners each won a certificate and \$100 gift card.

- μ Backhoe Operator Pete Parkinson
- μ Loader Operator Gordon Davio

SAFETY AWARDS

We proudly recognized twelve employees for their excellence in safety. Our winners each won a certificate and \$50 gift card.

- μ Delroy Lewis
- μ Bruce Zeigler
- μ Greg Pinder
- μ Wisler Dort
- μ Dieusauvens Jean
- μ Mainlau Raphael
- μ Frederic Nozistene
- μ Jarrod Roundtree
- μ Sergio Filipone Sr
- μ Russell Divine
- μ Robert Parkinson
- μ Edward Feliciano

simulator, each person experienced the same driving conditions and unexpected surprises. The simulator measured speed and responses. The employees who completed the course the fastest while also complying with the speed limit, and also with the fewest severe infractions, won \$25 gas gift cards.

Our winners were:

- μ 1st Place- Laterance Banks
- μ 2nd Place- Jamerson Shelton
- μ 3rd Place- David Reid
- μ 4th Place- Norm Weaver
- μ 5th Place- Doug Ipolito

A big thank you goes to Bobby Glass, Regional Safety Manager with Energi Insurance Services, for facilitating the fun experience.

DRIVING SIMULATOR COMPETITION

This year we had a driving simulator on-site and held a driving competition.

While in the



Loader Operator Lewis Flagler, with Scott and Chris Johnson, was recognized for retiring after 36 years of service.



Seniority Award Recognition

Johnson-Davis is proud to congratulate our employees who are celebrating service anniversaries in 2017.

DAVID GONZALEZ
30 YEARS



David has worked with J-D since November 9, 1987. He is a skilled laborer and also helps with our specialized socking work. David is very dedicated and tries his hardest on anything he is asked to do. He is a pleasure to work with, always greeting his coworkers with a friendly smile and fist bumps. Thanks for your service, David!

GENE GARDNER
30 YEARS



Gene officially began working here on July 1, 1987, but his history with us began years earlier when he performed contract repair work for J-D. He has responsibility to supervise our fleet's maintenance and repairs. He is also quite

creative and designs and fabricates unusual items that ultimately helps the field accomplish their goals. Congrats on this milestone, Gene!

PETER LIPSKI
20 YEARS



Pete is known to be one of our most skilled loader operators. Employed with Johnson-Davis since October 29, 1997, Pete knows how to layout and organize a jobsite and track materials without any direction. Thanks Pete, and we are glad to have you on our team!

ROBERT KEVIN MAAG
20 YEARS



Kevin joined Johnson-Davis on January 27, 1997. An excellent backhoe operator, Kevin is often assigned our toughest projects. He is very knowledgeable and works on projects on his own. He also takes great pride in and care of his equipment. We appreciate your years of service, Kevin!

EDRIC MARTIN
20 YEARS



Now a superintendent for us, Rick started at J-D as a skilled laborer on January 6, 1997. His technical expertise and strength in working with customers, engineers, and the general public now allow him to manage any type of project. He is thoughtful and has a knack to see things in people that others do not. Congratulations, Rick!

PHILLIP MCDONALD
15 YEARS



Since joining J-D on November 5, 2002, Phil has held a variety of positions including working on the ground and backup crew leader. Currently he is a backhoe operator capable of working in some of the most difficult situations. He is dependable and always works to do the best job possible. Congrats, Phil!

WALTER PFAFFENBERGER
15 YEARS



Walter started as an operator with J-D on February 25, 2002. Now a project manager, he has the technical expertise for managing utility projects. He also supports the project management team, helping others with their utility work. He is extremely dedicated, easygoing, and works well with agencies. Thanks for your service!

ALFONSO ARCE
10 YEARS



Alfonso has been a backhoe operator since November 20, 2007. He is a very talented operator who understands what those on the ground need, looks ahead to see what needs to be done, and helps his crew get work done in a timely fashion. Alfonso takes great pride in his work and utilizes downtime well to take care of his machine. Congratulations, Alfonso!

RAFAEL GONZALEZ DOMINGUEZ
10 YEARS



Rafael is being recognized for ten years of service with J-D. He started September 24, 2007. Rafael is very nice to work with, and he serves as a very good partner to his piperlayer. Rafael can tail and do mason work as well. Congratulations, Rafael!

KENNETH HARP
10 YEARS



Kenny has been employed with J-D since August 6, 2007. He is dedicated, smart, and multi-talented. Kenny is called upon in his backup crew leader capacity to do work to final jobs including making corrections, stopping leaks, installing pipe, and more. And he does all of this with a very positive attitude. Thanks for being a part of the team for so many years!

MICHAEL LLEWELLYN
10 YEARS



Michael has worked with J-D since June 11, 2007, and is responsible for managing the paperwork and financial side of the shop including purchasing parts and monthly financial and maintenance reports. Loyal and hardworking, he also has shared responsibility for managing shop personnel. Thank you for your service, Michael!

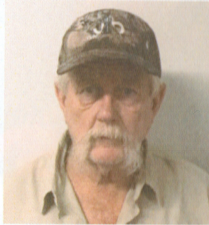
DAVID REID
10 YEARS



On January 15, 2007, David returned to J-D as a backup crew leader. He is now a mainline foreman with the skills and technical expertise to handle the toughest of jobs. David is detailed and has J-D's best interests at heart. He is generally among the first to speak out when something needs to be said, even when he knows it may not be well received. Thanks David, and congrats!

Seniority Award Recognition continued

THOMAS SMITH
10 YEARS



Tom has been driving for J-D since May 21, 2007. He is one of our lowboy drivers and is very conscientious. He is a safe driver who takes care of his vehicle. Tom gives proper notice to his superintendents as he makes moves and is pleasant and dependable.

Thanks, Tom!

ADRIEL YANEZ
10 YEARS



Adriel joined J-D on June 18, 2007, and is a skilled laborer. He is a hard worker and understands the responsibilities of his job. Adriel is always willing to do anything asked of him. We are happy to recognize Adriel on this milestone!

MAGDALENO ARCE URIETA
5 YEARS



Lenny joined J-D on April 27,

2012, and quickly excelled as a crew leader on a high profile project. Now our utility crew foreman, Lenny is very hard working and leads by example. He takes great pride in his work and will do whatever it takes when something needs to be done. Thanks!

LATERRANCE BANKS
5 YEARS



Laterrance is being recognized for five years of service with J-D. He started on May 8, 2012, and has worked on all types of projects including sewer and drainage. Congratulations, Laterrance, on reaching this milestone!

WILLY DIEUJUSTE
5 YEARS



Willy has been a skilled laborer for us since March 7, 2012. He is very dependable, works hard, and will do anything he is asked. Willy gets along well with others and has advanced quite a bit since joining the team. We congratulate you on this celebration!

WISLET DIEUJUSTE
5 YEARS

With J-D since April 16, 2012,

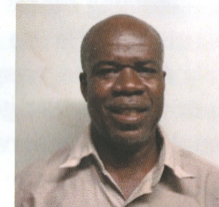
Wislet is a skilled laborer with J-D. He is versatile and



performs well on both mainlines and backup crews. Wislet also has a good attitude.

Thanks, Wislet!

EGNOCE ESTIME
5 YEARS



Egnose returned to J-D on June 25, 2012. He has since worked in a variety of capacities on the ground and is currently working with a backup crew. He is very pleasant and knows our work. Congrats!

JUAN CARLOS GUERRERO
5 YEARS



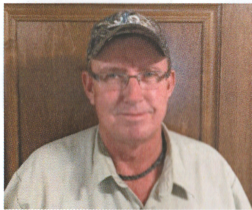
Juan Carlos began with J-D on August 1, 2012. He started as a skilled laborer, moved into the tailman role, and is now a loader operator for us. We congratulate you!

JOHN LESTER
5 YEARS



Since joining us April 25, 2012, John has worked in all ground positions, operated equipment, and now is running a backup crew. He is dedicated, hard-working, enthusiastic, accepts responsibility, and very intentional about learning. Congrats!

HOWARD MILLER
5 YEARS



Tex Miller returned to J-D on August 9, 2012. A talented lowboy driver, he regularly does impressive and difficult moves running up to 11 axles in tight spaces and busy traffic... and makes it look easy. He cares about his job, and we appreciate him. Congrats!

MOISES MOLINA
5 YEARS



Moises joined J-D on December 21, 2012, as a backhoe opera-

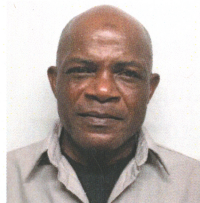
tor. Now Moises is running a backup crew and runs any type of equipment. He takes his work very personally and strives to do a good job. Thanks for your service, Moises!

ANIEL PHANOR
5 YEARS



Aniel joined our team as a skilled laborer on March 29, 2012, and works on a backup crew. He is dedicated, a hard worker, and pleasant. Aniel complements whoever he works with and help his team be successful. Congrats!

KECHENER PHILEMONS
5 YEARS



Since returning to J-D on July 30, 2012, Kechener has been a skilled laborer working on both backup crews and mainlines. He is a team player and does tasks to the best of his ability. Thanks, Kechener!

TOMMY PICKENS
5 YEARS

Tommy returned to J-D on January 10, 2012. Tommy is a skilled laborer and has worked on both backup crews and also

on mainlines. Tommy, we are happy to celebrate this mile-



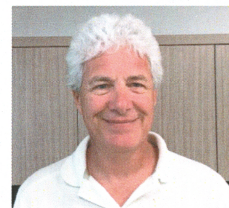
stone with you!

LUIS RUIZ
5 YEARS



Since September 6, 2012, Luis has advanced from an unskilled laborer to a skilled laborer, tailman, and most recently pipelayer (following in the footsteps of his dad, Jose, also a J-D pipelayer). He demonstrates a good work ethic, dedication, and is always willing to jump in and help. Way to go, Luis!

BERNARD VITO
5 YEARS



Bernie joined the J-D estimating team on March 13, 2012. He works on all types of projects and specializes in utility work. Bernie has a calm nature which has an impact on those around him. Congrats!

Administrative Office Remodeling Update

We are excited to announce that the remodeling of the administrative office is complete! Please stop by to see it.

We are now beginning improvements on the rest of our Lantana property including the shop.



Stay tuned for updates on our progress!



Johnson-Davis Inc Scholarship Recipients

Johnson-Davis is proud to support the educational pursuits of employees and their dependents. This year, two deserving students have earned scholarships from the J-D Scholarship Foundation.

Dellisa Lewis, daughter of Backhoe Operator **Delroy Lewis**, will be studying psychology in the fall at Bethune-Cookman University, so she can be a psychologist.

In high school she received academic achievement awards while also a member of the Dance Team, in the French Honor Society, and as Captain of her Cheerleading Team. Dellisa is also a tutor in her community.



Kyle Cartales, son of former General Superintendent Phil Cartales, is working part-time this summer at Johnson-Davis. He just completed his first year of college at Valparaiso University where he is studying pre-med on his path towards medical school.

At Valparaiso he earned a Varsity football letter, a second Running Back spot for football, and an award for academic achievement.

We are proud of both of you and wish you a successful school year!



Flagler Memorial Bridge: Foreman Odi Hernandez keeps a watchful eye from the bridge deck as his crew installs 30" French drain for PCL Constructors.

Project Spotlight: Palm Beach County Pipeline Continuing Construction Contract

By: Clark Cryer, Project Manager

In July 2016 Johnson-Davis Inc. was awarded the Palm Beach County Pipeline Continuing Construction Contract (PBC PCCC) for the third consecutive term. It consists of work authorizations ranging from \$5,000 to over \$1,000,000 for diverse utility improvements for the Palm Beach County Water Utilities Department (PBCWUD).

Work authorizations can consist of installing raw water mains, potable water mains, fire hydrants, water services lines, wastewater force mains, reclaimed water mains and all associated appurtenances. Additionally, the contract requires repairing, replacing, and/or maintaining any other affected utility such as storm sewers.

Palm Beach County is the second largest county east of the Mississippi River. With a large area and population comes an extremely large and diverse utility infrastructure that is in need of constant improvements and repair. Working in such varied areas and differing situations provides a challenge.

J-D had bid parameters but no specific knowledge of what forthcoming work authorizations would consist of or where in Palm Beach County the work would occur.

To date our contract has provided 11 separate work authorizations totaling more than \$3,635,000, consisting of over 23,600 LF of raw water mains,

potable water mains, fire hydrants, water services lines, wastewater force mains, reclaimed water mains and all associated appurtenances.

Work authorizations begin with a request for pricing from PBCWUD project managers. J-D estimators then use the numbers set forth in the current PBC PCCC to price the work authorizations. This provides a challenge not only due to short turnaround time required by PBC but also the "on boarding" of certified Small Business Enterprises (SBEs) to satisfy the contract.

Additionally, we must utilize the diligent scheduling of crews and various types of equipment to meet the rigorous demand of the contract and work authorizations. Lastly, the contract

requires the impressive work by numerous capable foremen and crews to construct the approved work authorizations in the timely and professional manner Palm Beach County expects. This contract is a true test of resources and coordination for the entire team to ensure work is completed to the satisfaction of the PBCWUD.

Variable working and site conditions have challenged our management team to ensure the safety of the public and our workers. Each work authorization has its own individual challenges including deep cuts, high traffic areas, working around dangerous utilities such as electric and

gas, high pressure mains, confined spaces, noxious gases, and raw sewage. Many of the existing water and force mains are asbestos pipe which requires thorough abatement practices when removing and abandoning.

Additionally, we have encountered extensive conflicts with existing utili-

ties which has required the industrious expertise we possess to complete the job. We are meticulous with regards to planning how to handle and mitigate our employees' exposure to the unavoidable situations that occur due to the nature of the underground industry. These difficulties have allowed our crews to highlight the everyday importance of our extensive safety measures to ensure all employees return home safely.

On work authorizations we are the prime contractor and welcome the assistance from many excellent subcontractors and suppliers to ensure timely and successful completion of each project.

As part of the contract, J-D is required to maintain a minimum level of SBE participation. This has been both a challenge and a rewarding opportunity. We have had renewed relationships with successful subcontractors and suppliers from the past and forged many new relationships with excellent subcontractors and suppliers we anticipate using moving forward. Through 11 work authorizations Johnson-Davis has maintained in excess 10% above the required minimum SBE participation for the contract. Without all our subcontractors and suppliers, SBE and non-SBE alike, we would be unable to meet the challenges and realize successes provide by this contract.

The PBC PCCC has been a challenging and rewarding opportunity due to the diligent hard work and exceptional safety practices by our dedicated employees. J-D looks forward to serving Palm Beach County through the remainder of our contract and continuing our utility improvements through the south Florida community.

Special thanks go to PBCWUD for the opportunity and to our subcontractors and suppliers on all past and future work authorizations. Thank you for your dedicated support ensuring our continuing success in the underground industry.



Some Current and Upcoming Projects

<u>Job #</u>	<u>Project</u>	<u>Prime Contractor</u>	<u>Owner</u>	<u>Status</u>
71285	South County Phase IV	Johnson-Davis Inc.	Palm Beach County Water Utilities Dept	Start May 2017
61337	Turnpike Crossing Building 6	Messier Land Developing	Duke Realty	Start May 2017
41343	SR 710 T 4444	Ranger Construction Ind.	FDOT	Start June 2017
11353	Ocean Outfall Abandonment	Johnson-Davis Inc.	Town of Palm Beach	Start June 2017
31361	Pompano Airpark Taxiway G	Hardrives of Delray	City of Pompano Beach	Start Aug 2017
41379	SR 656 E4S29	Community Asphalt	FDOT	Start July 2017

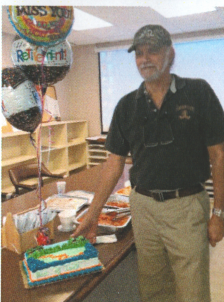


PBI Runway 10R-28L Rehabilitation: Odi Hernandez's crew extend a 36" outfall for Ranger Construction.

Retirement Celebrations: Thom Lardiere & Dave Fayssoux

Johnson-Davis recently wished fond farewells and happy retirement to two of our long-term employees.

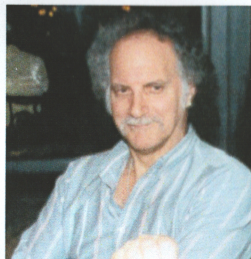
Thom Lardiere worked with us since



Thom Lardiere

March 1995 as an Estimator. He specialized in private work as an integral part of our estimating team.

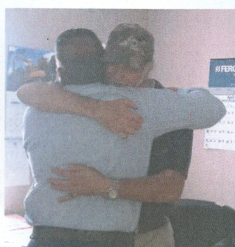
Thom was also known to provide guidance to those around him on



items of both work and personal nature. He will be missed!

Dave Fayssoux has been a Foreman with Johnson-Davis since February 1994.

Due to his expertise,



Dave was regularly assigned to lead projects of deep sewer and very difficult technical work. His unique style will be missed.



Dave Fayssoux



Pipeline Connection

Main Office

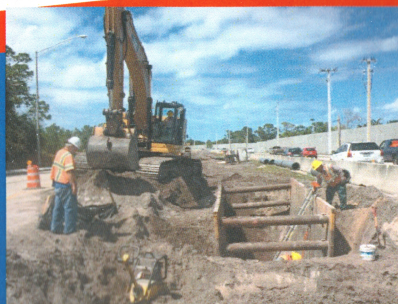
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SR 76 E4Q35: Aristhene Thelison and his crew install 24" RCP underneath existing 42" crossdrain for Community Asphalt.

PBIA Taxiway W: Odi Hernandez's crew created an infiltration trench for Rosso Site Development to help percolate the water into the ground.



Golfview Infrastructure PBC: Odi Hernandez's crew installed wellpoints for a lift station on a Ranger Construction project.

195/Woolbright Road Ramp Improvements: Pablo Fernandez Vargas and crew installed drainage for the overpass for Community Asphalt Co.



Verada Ditch Phase 4 Repairs: Pablo Fernandez Vargas and crew install double barrel 72" RCP for Ranger Construction.



Florida Turnpike Mile Marker 0 to 100 R-1: As part of our FDOT Maintenance Contract, our subcontractor Breen Aquatics (left and center) cleaned vegetation from Turnpike Canals. We then (right) unloaded the barge, dried out the vegetation, and prepared it for trucking.

Thank you to all of this issue's contributors, especially Clark Cryer, Leonard Dennis, Gene Gardner, Bob Hopler, Doug Ipolito, Kerry Jackson, Nichole Jackson, Tom Linsley, and Edric Martin.